

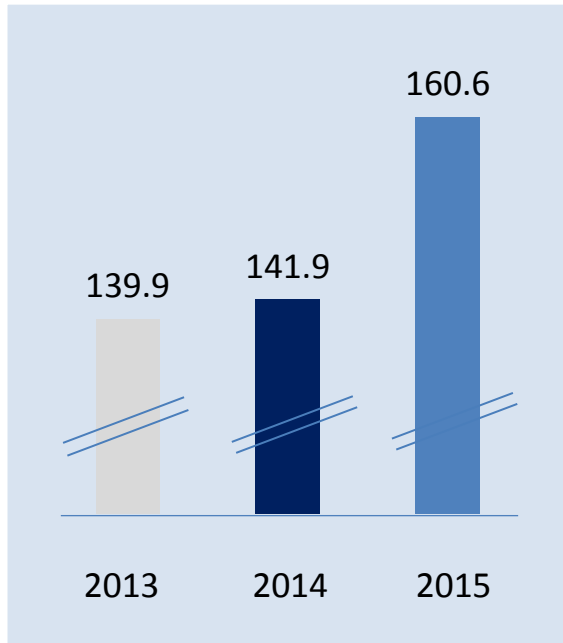


**WASHTEC AG
H1 2015 Report**

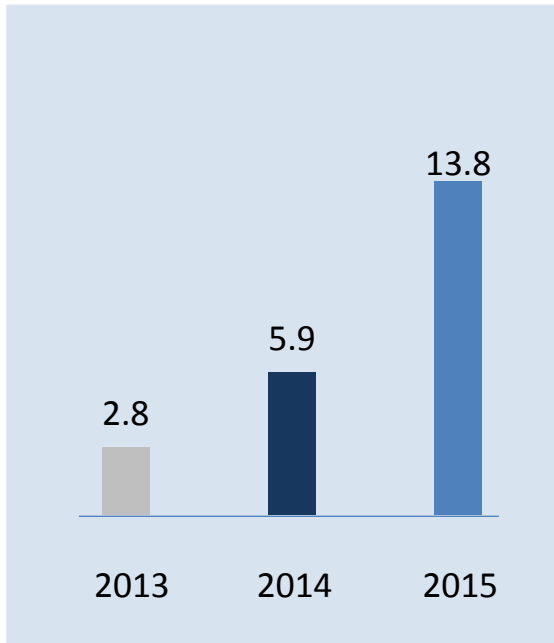
Conference Call

Strongest H1 in WashTec's history

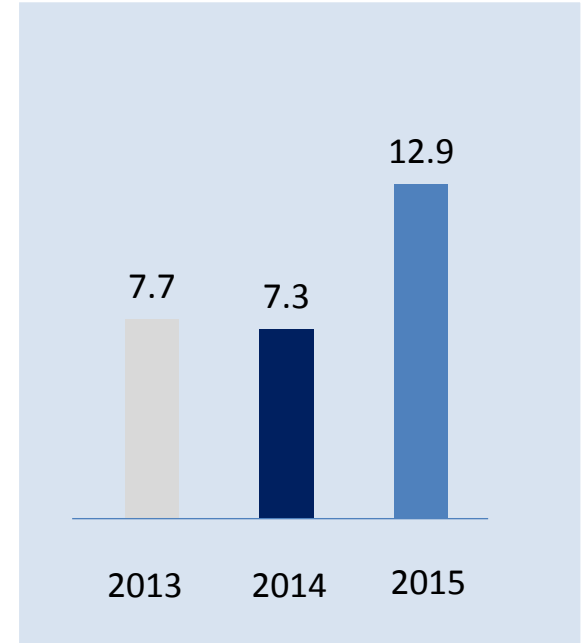
Revenues (in €m): + 13,2% incl. FX



EBIT (in €m): more than doubled



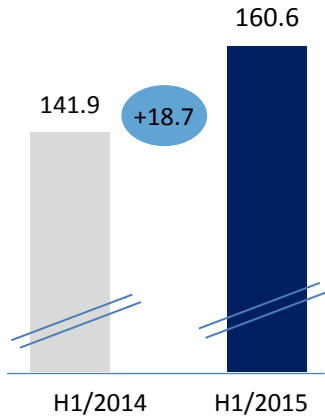
Net Cash Flow (in €m)



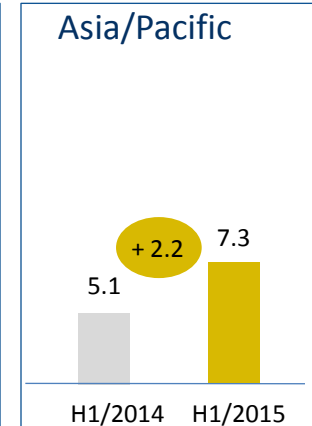
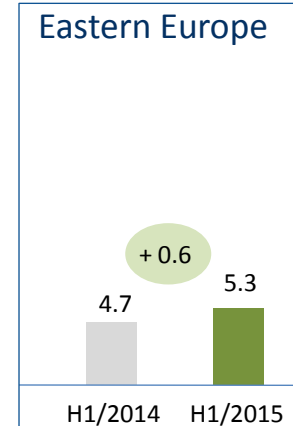
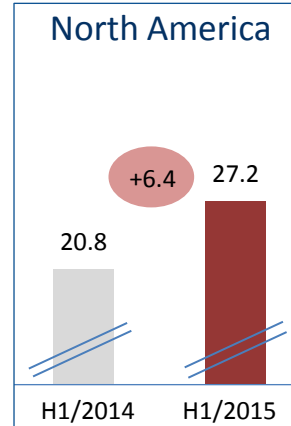
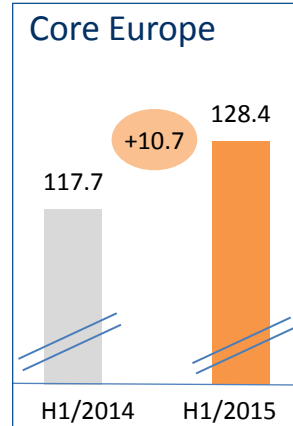
Continuous positive messages to capital market

Revenues and earnings improved in all segments

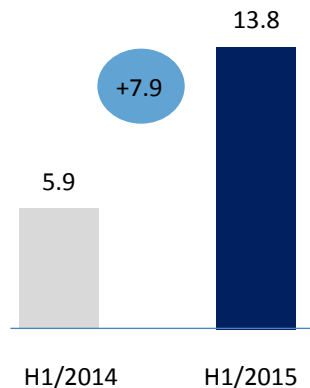
**Revenues total (H1)
in €m**



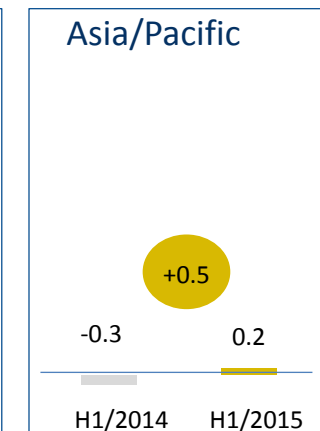
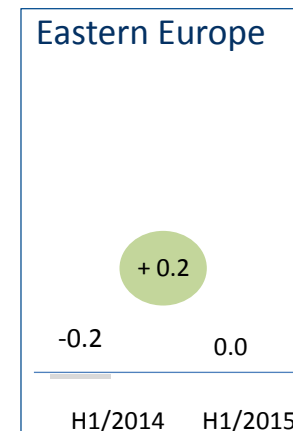
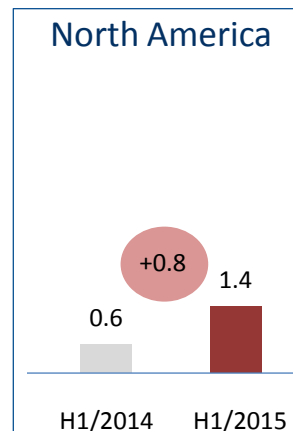
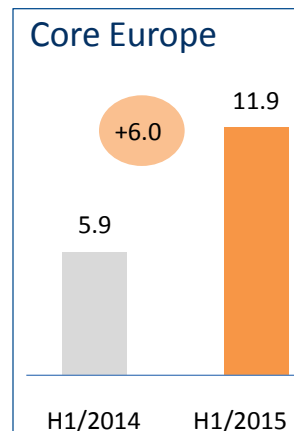
Revenues by segment (H1) in €m



**EBIT total (H1)
in €m**



EBIT by segment (H1) in €m



Rounding differences possible

Higher revenues combined with moderate cost increase lead to significantly improved EBIT and EPS

	H1 2015	H1 2014
Revenues	160.6	141.9
Gross margin	96.7 (60.2%)	86.3 (60.8%)
Personnel expenses	(55.6) [34.6%]	(54.6) [38.5%]
Other operating expenses	(25.3) [15.8 %]	(22.5) [15.5%]
EBITDA	18.6	11.0
Depreciation	(4.8)	(5.1)
EBIT	13.8 [8.6%]	5.9 [4.2%]
Financial Result	(0.3)	(0.3)
EBT	13.5	5.6
Tax Expenses	(4.8)	(1.9)
Net income	8.8	3.7
Earnings per share (in €)	0.63	0.27

Rounding differences possible

Still very solid balance sheet structure despite reduced equity

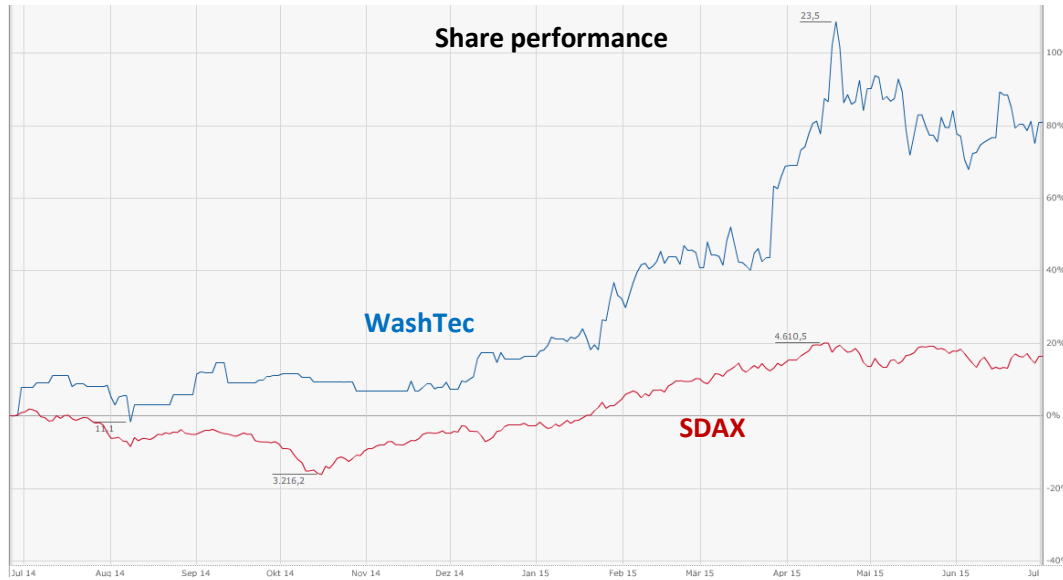
	June 30, 2015	Dec 31, 2014
Balance sheet total	187.6	185.8
Goodwill	42.3	42.3
Equity	77.3	90.9
Net finance debt	3.8	-9.8
Net current assets	70.2	71.2

	H1, 2015	H1, 2014
Net cash flow	12.9	7.3
Cash outflow investments	(2.4)	(2.0)
Free cash flow	10.5	5.4

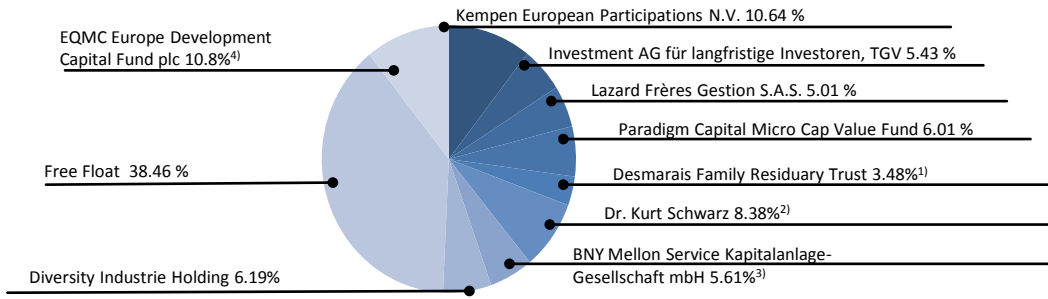
Rounding differences possible

- WashTec Group:** **significant increase in revenues and earnings**
- revenues increase of more than 5 %, adjusted for currency effects
 - half-year EBIT ratio of 8.6% confirmed for fy 2015
 - Stronger Q3 2015 expected compared to €74,2m in 2014
 - Q4 in 2014 was already extraordinary, limited chance to report higher revenues in Q4 2015
-
- **Core Europe:** significant increase in revenues and earnings (forecast improved compared to annual report 2014)
 - **Eastern Europe:** significant increase in revenues and earnings
 - **North America:** significant increase in revenues and earnings
 - **Asia/Pacific:** significant increase in revenues and earnings

WashTec was positively mentioned in many publications in the last 6 months



Analyst Coverage		
Analyst (+ Date)	Recommendation	Target Price (€)
Hauck & Aufhäuser (06/15)	Hold	20.00
HSBC (06/15)	Buy	22.00
MM Warburg (06/15)	Buy	22.70



1) Setanta Asset Management
 2) Leifina GmbH & Co. KG et al.
 3) Shareholder Value Management AG
 4) Nmás1 Asset Management, SGIC, S.A

Source: Notifications pursuant to WpHG

Trade Volume (Xetra)		
Period	Volume (pcs.)	
	2015	2014
Jan.- Jun.	1,642,291	481,612
SDAX-Ranking	Turnover	
Jun.	114	131

What makes WashTec different?

- Easy to understand business model
- Only stock listed carwash provider
- > 2* bigger than next competitor
- Largest installed machine base
- High share of recurring revenues
- Solid balance sheet structures
- Attractive dividend policy
- Further growth potential

... and therefore we are convinced to be an attractive investment

August 5, 2015

H1/15 Report

September 22-24, 2015

Baader Bank

October 30, 2015

3Q/15 Report

November 23 -25, 2015

Equity Forum



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