

Report on the First Half Year 2024

 *WashTec*



EBIT up 7.8% despite lower revenue

H1		H1 2024	H1 2023	Change	
				absolute	in %
Revenue	€m	220.2	236.2	-16.0	-6.8
EBIT	€m	16.6	15.4	1.2	7.8
EBIT margin	%	7.6	6.5	-	110 bp
Net income	€m	10.7	9.6	1.1	11.5
Number of shares in circulation	units	13,382,324	13,382,324	0	0
Earnings per share	€	0.80	0.72	0.08	11.5
Free cash flow	€m	20.1	6.5	13.6	209.2
Net cash outflow from investing activities	€m	-4.1	-12.3	8.2	66.7
Equity ratio	%	24.9	23.7	-	120 bp
Employees at reporting date	people	1,698	1,776	-78	-4.4

Bp: basis point (1/100th of a percentage point)

Figures in this report are rounded. Because of this, individual figures may not add up to the stated totals and percentages may not precisely correspond to the absolute figures they relate to.

■ Revenue down on prior year

WashTec generated revenue of €220.2m in the first six months, down 6.8% on the prior year (€236.2m). This was mainly the result of lower sales of equipment, primarily in the direct sales business and to key accounts in North America.

■ EBIT up 7.8%

Due to the improved gross profit, EBIT in the first half of the year, at €16.6m, was higher than in the prior year (€15.4m) despite the lower revenue. The EBIT margin improved in the first six months to 7.6% (prior year: 6.5%).

■ Significant improvement in free cash flow

Free cash flow improved significantly in the first half-year to €20.1m (prior year: €6.5m) due to lower capital expenditure and a refund of capital gains tax prepayments.

■ Guidance for full year 2024

The WashTec Group confirms its guidance for fiscal year 2024.

Significant 16.2% increase in EBIT with lower revenue in second quarter

Q2		Q2 2024	Q2 2023	Change	
				absolute	in %
Revenue	€m	119.4	127.1	-7.7	-6.1
EBIT	€m	11.5	9.9	1.6	16.2
EBIT margin	%	9.7	7.8	-	190 bp
Net income	€m	7.6	6.2	1.4	22.6
Number of shares in circulation	units	13,382,324	13,382,324	0	0
Earnings per share	€	0.56	0.46	0.10	22.6

Bp: basis point (1/100th of a percentage point)

■ Second-quarter revenue down on prior year

WashTec generated revenue of €119.4m in the second quarter, down 6.1% on the prior year (€127.1m). The reduction mainly resulted from a weaker course of business in North America in both the key accounts business and the direct sales business.

■ Significant improvement in EBIT

WashTec achieved a 16.2% increase in EBIT to €11.5m in the second quarter (prior year: €9.9m), mainly due to the positive performance with regard to gross profit. The EBIT margin increased to 9.7% (prior year: 7.8%), which is higher than both the prior-year quarter and the first quarter of 2024.

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The background of the page is a close-up photograph of a car's body panels, showing a dark blue or black metallic finish with sharp reflections and highlights from the sun. The perspective is from a low angle, looking up at the car's structure.

Interim Group Management Report

Interim Group Management Report

1. Report on economic position

1.1 Overall economic and industry-specific environment and conditions

The general economic environment has not changed significantly in the first half of 2024 compared to the International Monetary Fund (IMF) forecasts described in the Annual Report 2023. Economic growth is being held back in particular by high central bank base rates to curb inflation. The IMF expects global economic growth of 3.2% in 2024, which is on a par with the forecast of 3.1% issued at the beginning of the year.

The German economy stagnated in the first half of 2024. Business and consumer sentiment is poor and there is high uncertainty. This is broadly in line with the German government's forecasts as described in the Annual Report 2023. The IMF and the ifo Institute, which at the beginning of the year were still forecasting a slight recovery in the German economy in 2024, revised their forecasts downwards in the first half of 2024. In the second half of the year, inflation is set to fall more slowly than expected and remain above the European Central Bank's target range. Nevertheless, there are growing signs of an economic recovery, in particular due to improved external demand in industry and an improvement in consumer sentiment as a result of higher wages.

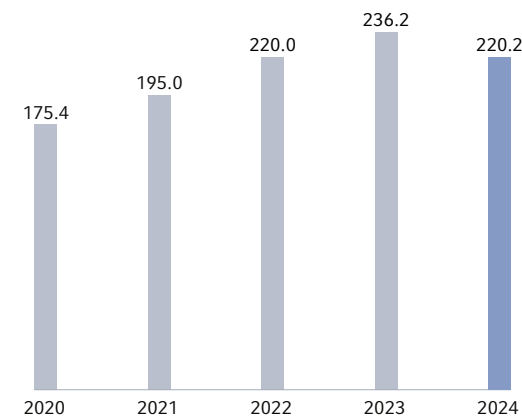
1.2 Business performance

Group revenue and earnings

Demand in the market as a whole improved in the second quarter compared to the same period last year and **orders received** were again above the prior-year period. In total over the first six months, however, orders received were down on the prior year due to the weak first quarter. Due to the second-quarter improvement in orders received, the **order backlog** at the end of June was at the same high level as a year earlier.

The WashTec Group generated **revenue** of €220.2m in the half-year ended June 30, 2024, down €16.0m or 6.8% on the prior year (€236.2m). Currency effects had no material influence on revenue in the first six months.

Revenue H1 in €m, multi-year comparison



At €183.4m, Equipment and service revenue in the first half-year was down 6.8% on the prior-year figure (€196.8m). As in the first quarter, this is mainly due to weaker sales of equipment, particularly to key accounts in North America. Chemicals revenue fell from €36.7m in the prior-year period to €33.8m, mainly due to a weather-related fall in carwash volumes primarily in the first quarter. In addition, the prior year saw increased deliveries to newly acquired major customers in connection with the initial stocking of their chemical inventories.

In the second quarter, revenue fell by 6.1% to €119.4m (prior year: €127.1m), primarily due to the weak key account business in North America.

Revenue by product, H1

in €m	H1 2024	H1 2023	Change	
			absolute	in %
Equipment and service	183.4	196.8	-13.4	-6.8
Chemicals	33.8	36.7	-2.9	-7.9
Others	3.0	2.7	0.3	11.1
Total	220.2	236.2	-16.0	-6.8

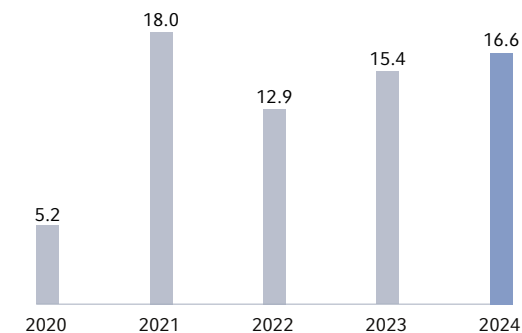
Revenue by product, Q2

in €m	Q2 2024	Q2 2023	Change	
			absolute	in %
Equipment and service	98.9	105.7	-6.8	-6.4
Chemicals	18.9	20.0	-1.1	-5.5
Others	1.7	1.4	0.3	21.4
Total	119.4	127.1	-7.7	-6.1

Despite the lower revenue, **gross profit**, at €66.1m in the first half-year, was up on the prior year (€63.1m). The gross profit margin increased accordingly from 26.7% to 30.0%. Last year's price increases, the fall in material prices and the implemented efficiency programs notably contributed here. The second quarter saw improvements over the prior-year quarter in both gross profit from €35.3m to €37.2m and in the gross profit margin from 27.8% to 31.1%.

Mainly due to the growth in gross profit, the Group's **EBIT** for the first six months rose by 7.8% to €16.6m (prior year: €15.4m). The EBIT margin improved in the first half-year to 7.6% (prior year: 6.5%). In the second quarter, the EBIT of €11.5m and the EBIT margin of 9.7% were also higher than in the prior year (EBIT: €9.9m; EBIT margin: 7.8%).

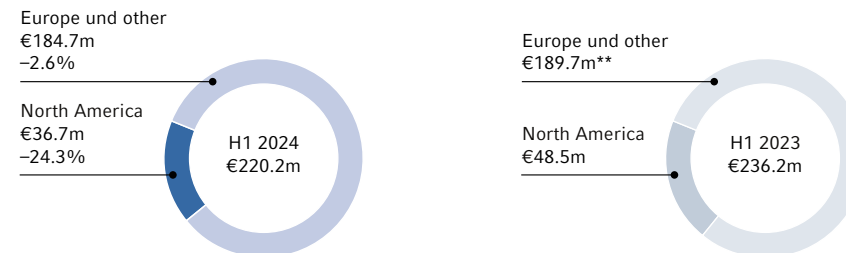
EBIT H1 in €m, multi-year comparison



Revenue and earnings by region

The performance of reportable segments in the WashTec Group is assessed by the Management Board of WashTec AG as the chief operating decision maker. For the change in reportable segments from fiscal year 2024 onwards, please refer to the notes on page 26. Comparative information has therefore been prepared on the basis of the new structure.

Revenue by region*



EBIT by region*



* Cross-segment consolidation effects are disregarded.
Percentage change relative to comparative period.

** Comparative information prepared on the basis of the modified reporting structure applicable from January 1, 2024.
Revenue at the subsidiary in China, which was still part of the WashTec Group in the prior-year period, totaled €3.4m (EBIT €-0.5m).

In the **Europe and other** region, revenue in the first six months came to €184.7m (prior year: €189.7m*). Adjusted for the €3.4m revenue of the Chinese subsidiary, which was still part of the WashTec Group in the prior-year period, revenue in this region was on a par with the prior year. The lower total revenue in the region resulted from the weak first quarter, which saw difficult market conditions, particularly in the direct sales business, and a weather-related fall in carwash volumes in the Chemicals business.

Business performance stabilized in the second quarter and the revenue of €100.1m was on a par with the prior year (€100.7m*). Adjusted for the revenue of €1.7m generated by the Chinese subsidiary in the previous year, there was a slight increase in revenue.

EBIT in this region rose by 16.3% to €16.4m in the first half-year (prior year: €14.1m*; €14.6m adjusted for China, corresponding to an increase of 12.3%), mainly due to the prior-year price increases and lower material prices. This also applied to the second quarter, when EBIT increased by 28.6% (22.7% adjusted for China).

In **North America**, revenue in the first six months fell significantly by 24.3% to €36.7m (prior year: €48.5m). Second-quarter revenue, at €19.7m, was also significantly down on the prior year (€27.0m). Both the direct sales business and the key account business were down in the first six months, mainly due to the lower order backlog at the beginning of the year and the weak level of orders received from key accounts in the first quarter. Orders received increased in the second quarter compared to the prior year. The growth came in particular from the direct sales business, whereas key account orders remained significantly down on the prior year.

At €0.2m, EBIT in the first six months was significantly lower than in the prior year (€1.3m). The measures implemented last year to increase profitability in this region on a lasting basis meant that EBIT was positive despite the significantly lower revenue. In the second quarter, EBIT fell relative to the same period a year earlier to €0.7m (prior year: €1.6m).

Revenue by region, H1

in €m	H1 2024	H1 2023	Change	
			absolute	in %
Europe and other	184.7	189.7*	-5.0	-2.6
North America	36.7	48.5	-11.8	-24.3
Consolidation	-1.3	-2.0*	0.7	-
Total	220.2	236.2	-16.0	-6.8

Revenue by region, Q2

in €m	Q2 2024	Q2 2023	Change	
			absolute	in %
Europe and other	100.1	100.7*	-0.6	-0.6
North America	19.7	27.0	-7.3	-27.0
Consolidation	-0.5	-0.7*	0.2	-
Total	119.4	127.1	-7.7	-6.1

* Comparative information prepared on the basis of the modified reporting structure applicable from January 1, 2024.

EBIT by region, H1

in €m	H1 2024	H1 2023	Change	
			absolute	in %
Europe and other	16.4	14.1*	2.3	16.3
North America	0.2	1.3	-1.1	-84.6
Consolidation	0.0	0.0*	0.0	-
Total	16.6	15.4	1.2	7.8

EBIT by region, Q2

in €m	Q2 2024	Q2 2023	Change	
			absolute	in %
Europe and other	10.8	8.4*	2.4	28.6
North America	0.7	1.6	-0.9	-56.3
Consolidation	0.0	-0.1*	0.1	-
Total	11.5	9.9	1.6	16.2

* Comparative information prepared on the basis of the modified reporting structure applicable from January 1, 2024.

Further notes to the Income Statement

Research and development expenses were 10.0% higher than the prior year, at €7.7m (prior year: €7.0m). The increase mainly related to additional activities to speed up the exploitation of market potential in Europe and North America.

Selling expenses (H1 2024: €31.3m; H1 2023: €31.9m) as a percentage of revenue amounted to 14.2% in the first six months, compared to 13.5% in the prior year. The relative increase is mainly due to the UNITI expo trade fair, which is held only once every two years.

Administrative expenses rose by €1.3m to €10.3m in the first half-year (prior year: €9.0m). The increase was mainly due to one-off expenses in connection with the change of CEO and expenses for cost optimization of the new product generation mainly in the first quarter. The total amount of one-off expenses was around €1m.

Other income and expenses were lower than the prior year at €-0.2m (prior year: €0.2m). The decrease was due among other things to lower proceeds from scrap sales and to higher insurance premiums.

The **financial result** improved in the first half-year, mainly due to the lower average debt, to €-1.2m (prior year: €-1.4m).

Earnings before tax (EBT) came to €15.4m (prior year: €14.0m).

Income taxes amounted to €-4.8m in the first half of the year (prior year: €-4.4m). That corresponds to a tax rate of 31.1% (prior year: 31.4%).

In total, WashTec thus generated **net income** of €10.7m in the first six months, marking an increase of 11.5%.

Earnings, H1

in €m	H1 2024	H1 2023	Change	
			absolute	in %
Revenue	220.2	236.2	-16.0	-6.8
Cost of sales	-154.0	-173.1	19.1	11.0
Gross profit	66.1	63.1	3.0	4.8
Gross profit margin in %	30.0	26.7	3.3	-
Research and development expenses	-7.7	-7.0	-0.7	-10.0
Selling expenses	-31.3	-31.9	0.6	1.9
Administrative expenses	-10.3	-9.0	-1.3	-14.4
Other income and expenses	-0.2	0.2	-0.4	-200.0
Earnings before interest and taxes (EBIT)	16.6	15.4	1.2	7.8
EBIT margin in %	7.6	6.5	1.1	-
Financial result	-1.2	-1.4	0.2	14.3
Earnings before taxes (EBT)	15.4	14.0	1.4	10.0
Income Taxes	-4.8	-4.4	-0.4	-9.1
Net income	10.7	9.6	1.1	11.5

Earnings, Q2

in €m	Q2 2024	Q2 2023	Change	
			absolute	in %
Revenue	119.4	127.1	-7.7	-6.1
Cost of sales	-82.2	-91.7	9.5	10.4
Gross profit	37.2	35.3	1.9	5.4
Gross profit margin in %	31.1	27.8	3.3	-
Research and development expenses	-3.9	-3.5	-0.4	-11.4
Selling expenses	-16.6	-16.8	0.2	1.2
Administrative expenses	-4.7	-4.8	0.1	2.1
Other income and expenses	-0.4	-0.3	-0.1	-33.3
Earnings before interest and taxes (EBIT)	11.5	9.9	1.6	16.2
EBIT margin in %	9.7	7.8	1.9	-
Financial result	-0.7	-1.1	0.4	36.4
Earnings before taxes (EBT)	10.8	8.8	2.0	22.7
Income Taxes	-3.3	-2.7	-0.6	-22.2
Net income	7.6	6.2	1.4	22.6

1.3 Net assets

Fixed assets* amounted to €103.5m as of June 30, 2024 (December 31, 2023: €102.9m).

Net operating working capital (trade receivables + inventories – trade payables – prepayments on orders) increased relative to December 31, 2023, rising €0.9m or 1.1% from €83.5m to €84.4m. Relative to June of the prior year, the figure decreased by €13.8m or 14.1%, mainly due to lower trade receivables and inventories. Trade receivables were down due to the lower business volume in the first half-year compared to the prior year. The fall in inventories is attributable to the implemented optimization measures.

Equity decreased to €68.1m as of June 30, 2024 (December 31, 2023: €85.8m). The higher half-year earnings were offset here by the €29.4m dividend payment in the second quarter. Compared with the 2023 year-end, the equity ratio went down from 31.6% to 24.9%.

Net financial debt (cash and cash equivalents less financial liabilities) increased to €56.4m (December 31, 2023: €41.9m). The increase by €14.5m is mainly due to the higher debt at the reporting date.

Liabilities and provisions (including income tax liabilities) primarily consist of provisions for personnel, phased retirement obligations, warranties and buy-back obligations and decreased to €113.2m (December 31, 2023: €115.6m), mainly due to the lower trade payables.

Contract liabilities amounted to €33.5m (December 31, 2023: €29.1m). The increase is mainly due to prepayments on orders from customers. In addition to those, this item also includes deferred income for full maintenance, extended guarantees and prepaid service agreements.

Condensed balance sheet, assets

in €m	Jun 30, 2024	Dec 31, 2023	Change	
			absolute	in %
Fixed assets*	103.5	102.9	0.6	0.6
Receivables and other assets	84.3	93.5	-9.2	-9.8
Inventories	62.1	54.8	7.3	13.3
Deferred tax assets	3.9	3.5	0.4	11.4
Cash and cash equivalents	19.3	16.7	2.6	15.6
Total assets	273.2	271.3	1.9	0.7

Condensed balance sheet, equity and liabilities

in €m	Jun 30, 2024	Dec 31, 2023	Change	
			absolute	in %
Equity	68.1	85.8	-17.7	-20.6
Interest-bearing loans	56.5	39.1	17.4	44.5
Other liabilities and provisions	113.2	115.6	-2.4	-2.1
of which provisions (including income tax liabilities)	27.3	27.1	0.2	0.7
of which trade payables	21.7	24.0	-2.3	-9.6
Contract liabilities	33.5	29.1	4.4	15.1
Deferred tax liabilities	1.8	1.7	0.1	5.9
Total equity and liabilities	273.2	271.3	1.9	0.7

* Property, plant and equipment, goodwill, intangible assets and right-of-use assets

1.4 Financial Position

The **net cash inflow from operating activities** increased in the first half year to €24.2m (prior year: €18.8m). This is mainly due to the income taxes received/paid item, which included a reimbursement of capital gains tax prepayments in the first quarter due to intragroup income distributions. As expected, this item decreased due to a capital gains tax prepayment in the second quarter but remained well into positive figures compared to the prior year.

The **net cash outflow from investing activities**, at €4.1m in the first six months, was €8.2m lower than in the prior year (€12.3m). In the prior year, this item included USD10.3m for the acquisition of the site occupied by the American subsidiary.

Free cash flow (net cash inflow from operating activities – net cash outflow from investing activities) therefore increased significantly to €20.1m (prior year: €6.5m).

The **net cash outflow from financing activities** amounted to €36.6m (prior year: €26.6m), mainly consisting of the €29.4m dividend payout (prior year: €29.4m). In addition, this item primarily includes the repayment of interest-bearing loans and lease liabilities. In the prior year, this item included a €9.7m cash inflow from taking out interest-bearing loans in connection with the purchase of the site in the USA.

Cash funds went down compared to December 31, 2023 from €–15.6m to €–31.7m, mainly due to the large cash outflow from financing activities.

in €m	H1 2024	H1 2023	Change	
			absolute	in %
Net income	10.7	9.6	1.1	11.5
Net cash inflow from operating activities	24.2	18.8	5.4	28.7
Net cash outflow from investing activities	–4.1	–12.3	8.2	66.7
Free cash flow	20.1	6.5	13.6	209.2
Net cash outflow from financing activities	–36.6	–26.6	–10.0	–37.6
Net increase/decrease in cash funds	–16.5	–20.1	3.6	17.9
Net foreign exchange difference	0.4	–0.2	0.6	300.0
Cash funds at January 1	–15.6	–27.1	11.5	42.4
Cash funds at June 30	–31.7	–47.4	15.7	33.1

1.5 Employees

The number of employees rose relative to the end of 2023 by 11 to 1,698 as of June 30, 2024. Relative to the first half of 2023, the workforce decreased by 78 employees. It should be noted that the figure for the first half of 2023 included 44 employees of the subsidiary in China, which was deconsolidated at the end of the year.

2. Outlook, opportunities and risk report

2.1 Outlook

The WashTec Group confirms the guidance for fiscal year 2024 and expects revenue on a similar level to the prior year and an increase in EBIT in the mid single-digit percentage range.

This guidance is subject to uncertainties.

2.2 Opportunities and risk report

The WashTec Group's opportunity and risk management system is described in the Annual Report 2023. There have been no material changes over the first half of 2024 in the opportunities and risks described there.

3. Other information

3.1 Related party disclosures

For information on related party transactions, please see Note 10 on page 30 of the notes to the interim condensed consolidated financial statements.

3.2 Events after the reporting period

There were no significant events after the balance sheet date.

4. WashTec shares and investor relations

The Management Board communicated with shareholders, journalists and the financial community on an ongoing basis in the first half year. In addition to numerous meetings with investors, analysts and interested parties, management participated in investor relations events such as the Hamburg Investor Days (HIT).

4.1 Share price performance

The WashTec share price was €39.30 on June 30, 2024. This marks a gain of approximately 22.5% on the closing price of €32.00 on December 29, 2023.

WashTec shares are currently covered, with up-to-date analyses, by Hauck & Aufhäuser, MM Warburg and Berenberg. The price targets given by analysts are between €43 and €53 (as of July 2024).

4.2 Shareholder structure

The following changes in shareholder structure during the first half of the year were reported to the Company in voting rights notifications under the Securities Trading Act (Wertpapierhandelsgesetz):

Morgan Stanley & Co. International plc, Wilmington, Delaware, USA, first notified WashTec AG that its share of the voting rights on February 7 was 3.01% and then that on 8 February it was now 4.06% instead of previously 3.01%. Furthermore, notice was given on February 22, 2024 that its share of the voting rights was now 5.17% instead of previously 4.06% and on April 17, 2024 that it was now 4.93% instead of previously 5.17%. Finally, notice was given on June 17, 2024 that its share of the voting rights was now 5.92% instead of previously 4.93%.

Teslin Capital Management B.V., Maarsbergen, Netherlands, first notified WashTec AG that its share of the voting rights on February 14, 2024 was 3.03% and then that on April 22, 2024 it was now 5.13% instead of previously 3.03%.

Gerlin Participaties Coöperatief U.A., Maarsbergen, Netherlands, first notified WashTec AG that its share of the voting rights on April 17, 2024 was 3.09% and then that on June 21, 2024 it was now 5.03% instead of previously 3.09%.

Union Investments Privatfonds GmbH, Frankfurt am Main, Germany, notified WashTec AG that its share of voting rights on February 7, 2024 was now 2.92% instead of previously 4.79%.

Shareholding in %	Jun 30, 2024
EQMC ICAV ¹	15.14%
Kempen Oranje Participaties N.V.	9.60%
Dr. Kurt Schwarz ²	6.82%
Morgan Stanley & Co. International plc	5.92%
Investment AG für langfristige Investoren, TGV	5.43%
Teslin Capital Management B.V. ³	5.13%
Axxion S.A.	4.99%
Paradigm Capital Value Fund SICAV	4.58%
Treasury shares	4.25%
Diversity Industrie Holding AG	4.00%
Free float	34.14%

¹ Alantra EQMC Asset Management, SGIIC, S.A. as investment manager of der EQMC ICAV

² Leiffina GmbH & Co. KG et al.

³ incl. allocated shares of Gerlin Participaties Coöperatief U.A., Netherlands, as its fund manager

Based on notifications made pursuant to the Securities Trading Act (WpHG)

Managers' transactions

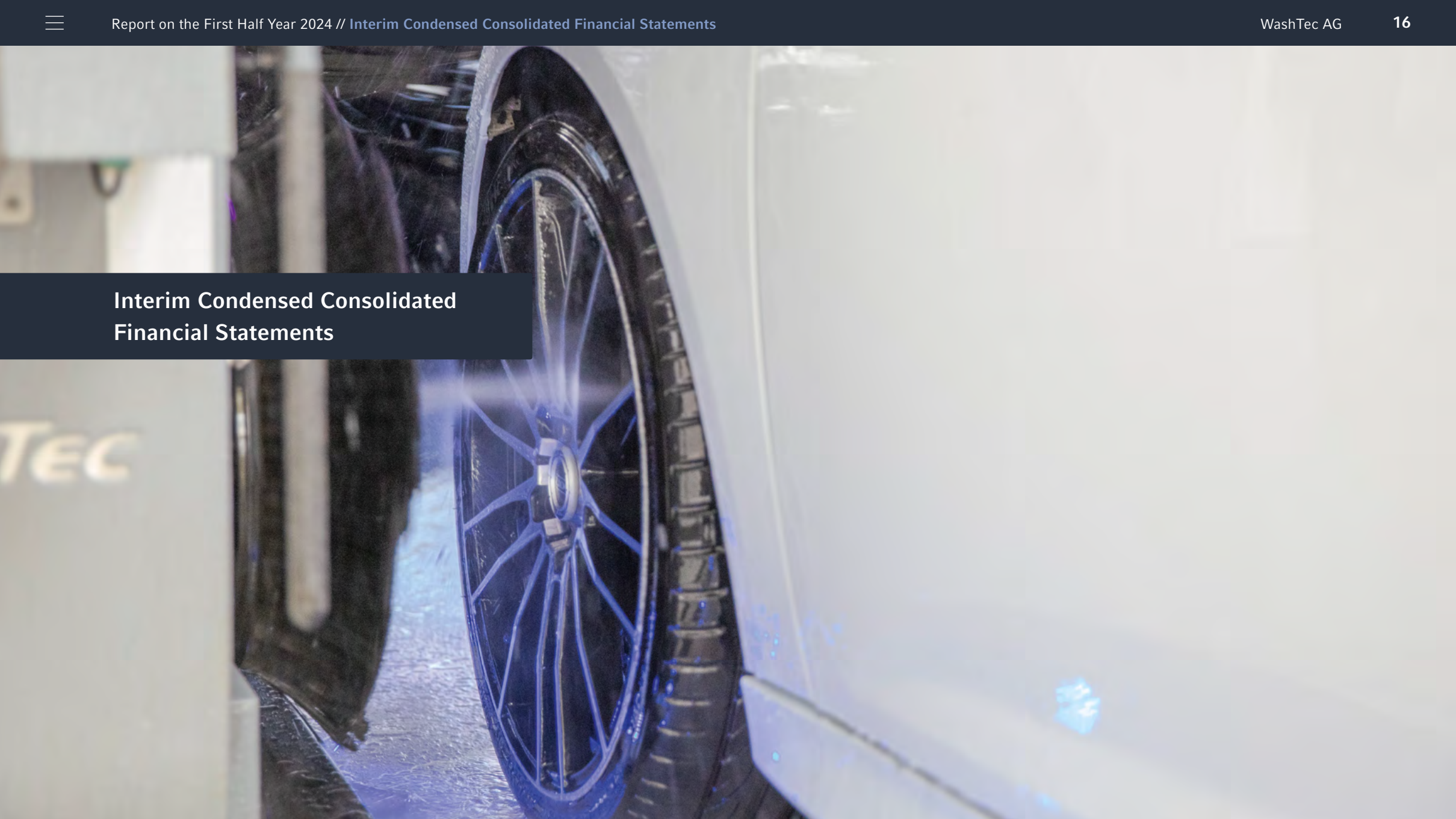
Mr. Ulrich Bellgardt, member of the Supervisory Board, acquired 9,000 shares on May 10, 2024.

Mr. Peter Wiedemann, member of the Supervisory Board, acquired 750 shares on May 14, 2024.

Mr. Andreas Pabst, member of the Management Board, acquired 500 shares on May 30, 2024.

Mr. Sebastian Kutz, member of the Management Board, acquired 400 shares on June 12, 2024 and a further 750 shares on June 19, 2024.

Mr. Michael Drolshagen, member of the Management Board, acquired 230 shares on May 14, 2024, 1,520 shares on May 21, 2024, 307 shares on May 22, 2024, 429 shares on May 23, 2024, 190 shares on May 24, 2024, 35 shares on May 31, 2024 and a further 3,519 shares on June 17, 2024. Mr. Michael Drolshagen has thus acquired a total of 6,230 shares.



**Interim Condensed Consolidated
Financial Statements**

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Consolidated Income Statement

in €k	H1 2024	H1 2023	Q2 2024	Q2 2023
Revenue	220,165	236,247	119,409	127,081
Cost of sales	-154,025	-173,128	-82,232	-91,770
Gross profit	66,140	63,119	37,176	35,310
Research and development expenses	-7,698	-6,990	-3,898	-3,460
Selling expenses	-31,296	-31,926	-16,649	-16,826
Administrative expenses	-10,290	-9,023	-4,732	-4,773
Other income	1,670	2,745	431	1,093
Other expenses	-1,894	-2,548	-803	-1,440
Earnings before interest and taxes (EBIT)	16,632	15,378	11,526	9,905
Financial income	334	278	128	18
Financial expenses	-1,542	-1,668	-819	-1,084
Financial result	-1,207	-1,390	-691	-1,066
Earnings before taxes (EBT)	15,425	13,989	10,835	8,840
Income taxes	-4,755	-4,350	-3,282	-2,673
Net income	10,669	9,639	7,554	6,167
Average number of shares in units	13,382,324	13,382,324	13,382,324	13,382,324
Earnings per share (basic = diluted) in €	0.80	0.72	0.56	0.46

The Notes to the Consolidated Financial Statements are an integral part of the Consolidated Financial Statements.

Consolidated Statement of Comprehensive Income

in €k	H1 2024	H1 2023	Q2 2024	Q2 2023
Net income	10,669	9,639	7,554	6,167
Actuarial gains/losses from defined benefit obligations and similar obligations	259	123	259	123
Deferred taxes	-84	-40	-84	-40
Items that will not be reclassified to profit or loss	175	83	175	83
Changes in fair value of financial instruments used for hedging purposes recognized in equity	59	89	10	150
Adjustment item for currency translation of foreign subsidiaries and currency changes	1,110	-479	778	47
Exchange differences on net investments in subsidiaries	-154	125	-10	103
Deferred taxes	-19	-26	-19	-26
Items that may be subsequently reclassified to profit or loss	996	-291	758	275
Other comprehensive income	1,172	-208	934	358
Total comprehensive income	11,842	9,430	8,488	6,525

The Notes to the Consolidated Financial Statements are an integral part of the Consolidated Financial Statements.

Consolidated Balance Sheet – Assets

in €k	Jun 30, 2024	Dec 31, 2023
Property, plant and equipment	34,048	33,725
Goodwill	43,283	43,289
Intangible assets	8,053	7,447
Right-of-use assets	18,100	18,413
Non-current trade receivables	3,406	4,113
Other non-current financial assets	390	201
Other non-current non-financial assets	627	556
Deferred tax assets	3,931	3,478
Non-current assets	111,838	111,222
Inventories	62,107	54,766
Current trade receivables	64,946	68,193
Tax receivables	8,158	16,640
Other current financial assets	1,367	1,643
Other current non-financial assets	5,445	2,170
Cash and cash equivalents	19,296	16,673
Current assets	161,320	160,084
Assets	273,158	271,306

The Notes to the Consolidated Financial Statements are an integral part of the Consolidated Financial Statements.

Consolidated Balance Sheet – Equity and Liabilities

in €k	Jun 30, 2024	Dec 31, 2023
Subscribed capital	40,000	40,000
Capital reserves	36,463	36,463
Treasury shares	-13,177	-13,177
Other reserves and currency translation effects	-2,707	-3,834
Profit carried forward	-3,129	-1,660
Net income	10,669	27,972
Equity	68,120	85,765
Non-current interest-bearing loans	4,367	5,204
Non-current lease liabilities	11,043	11,576
Provisions for pensions	7,735	8,113
Other non-current provisions	2,291	2,671
Other non-current financial liabilities	42	55
Other non-current non-financial liabilities	518	80
Non-current contract liabilities	1,046	1,297
Deferred tax liabilities	1,761	1,741
Non-current liabilities	28,803	30,737
Current interest-bearing loans	52,156	33,916
Current lease liabilities	8,152	7,863
Trade payables	21,708	23,951
Income tax liabilities	5,828	4,699
Other current financial liabilities	21,622	19,117
Other current non-financial liabilities	22,831	25,818
Other current provisions	11,448	11,641
Current contract liabilities	32,490	27,799
Current liabilities	176,236	154,805
Equity and liabilities	273,158	271,306

The Notes to the Consolidated Financial Statements are an integral part of the Consolidated Financial Statements.

Consolidated Statement of Changes in Equity

in €k	Number of shares (in units)	Subscribed capital	Capital reserves	Treasury shares	Other reserves and currency translation effects	Profit carried forward	Total
As of January 1, 2024	13,382,324	40,000	36,463	-13,177	-3,834	26,312	85,765
Income and expenses recognized directly in equity					1,275		1,275
Taxes on transactions recognized directly in equity					-103		-103
Share-based payment					-45		-45
Dividend						-29,441	-29,441
Net income						10,669	10,669
As of June 30, 2024	13,382,324	40,000	36,463	-13,177	-2,707	7,540	68,120

The Notes to the Consolidated Financial Statements are an integral part of the Consolidated Financial Statements.

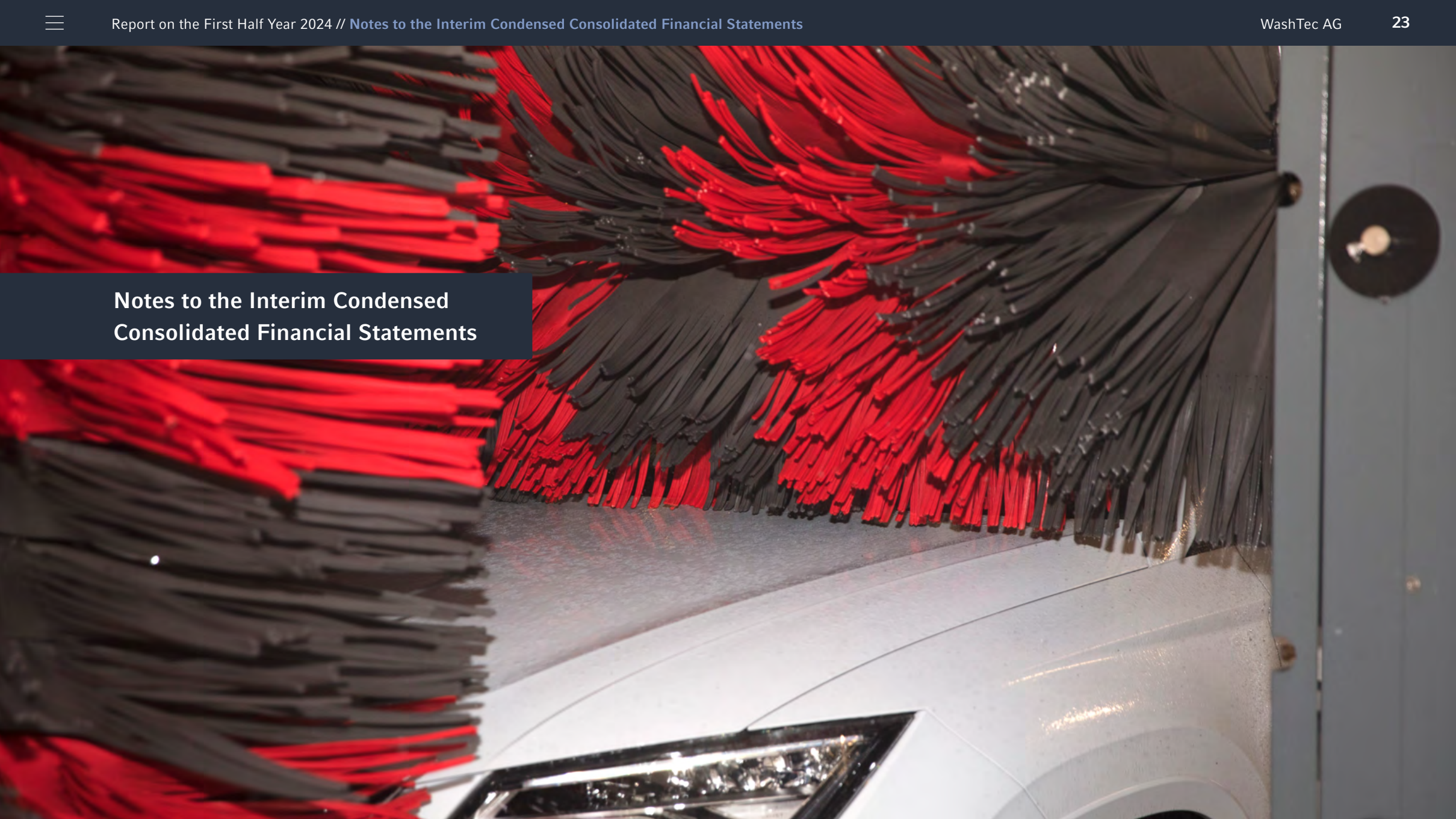
in €k	Number of shares (in units)	Subscribed capital	Capital reserves	Treasury shares	Other reserves and currency translation effects	Profit carried forward	Total
As of January 1, 2023	13,382,324	40,000	36,463	-13,177	-2,942	27,781	88,125
Income and expenses recognized directly in equity					-142		-142
Taxes on transactions recognized directly in equity					-66		-66
Share-based payment					-9		-9
Dividend						-29,441	-29,441
Net income						9,639	9,639
As of June 30, 2023	13,382,324	40,000	36,463	-13,177	-3,159	7,978	68,106

Consolidated Cash Flow Statement*

in €k	H1 2024	H1 2023
Net income	10,669	9,639
Amortization, depreciation and impairment	7,030	7,294
Gain from disposals of non-current assets	-50	-102
Income taxes	4,755	4,350
Other non-payment-related income and expenses	-3,877	-3,287
Financial result	1,207	1,390
Gross cash flow	19,735	19,283
Increase/decrease in trade receivables	4,616	7,064
Increase/decrease in inventories	-6,876	-1,063
Increase/decrease in trade payables	-2,352	-1,378
Increase/decrease in prepayments on orders	4,614	1,689
Increase/decrease in net operating working capital	3	6,313
Changes in provisions	-715	-627
Income taxes received/paid	4,402	-8,117
Changes in other net working capital	775	1,909
Net cash inflow from operating activities	24,200	18,761
Purchase of property, plant and equipment (without leases)	-3,444	-12,388
Proceeds from sale of property, plant and equipment	159	136
Payments for the acquisition of subsidiaries less acquired cash and cash equivalents	-817	0
Net cash outflow from investing activities	-4,103	-12,252
Free cash flow	20,097	6,509
Assumption of interest-bearing loans	0	9,720
Repayment of interest-bearing loans	-1,553	-1,242
Dividend paid	-29,441	-29,441
Interest received	159	90
Interest paid	-1,528	-1,629
Repayment of lease liabilities	-4,282	-4,125
Net cash outflow from financing activities	-36,646	-26,628
Net increase/decrease in cash funds	-16,549	-20,119
Net foreign exchange difference	424	-163
Cash funds at January 1	-15,614	-27,147
Cash funds at June 30	-31,739	-47,428

The Notes to the Consolidated Financial Statements are an integral part of the Consolidated Financial Statements.

* Since January 1, 2024, the determination of the net cash inflow from operating activities begins with net income and no longer with earnings before taxes (EBT). This results in a change in the composition of the gross cash flow. Income taxes are now additionally included in gross cash flow, while movements in provisions and income tax received/paid are no longer included. The comparative information has been prepared on the basis of the modified reporting structure applicable from January 1, 2024.



Notes to the Interim Condensed
Consolidated Financial Statements

Notes to the Interim Condensed Consolidated Financial Statements of WashTec AG (IFRS) for the period January 1 to June 30, 2024

Audit review note: This document has neither been audited in accordance with section 317 of the German Commercial Code (HGB) nor reviewed by an auditor.

1. Information on the Company

The ultimate parent company of the WashTec Group is WashTec AG, which is entered in the commercial register for the City of Augsburg, Germany, under registration number HRB 81.

The Company's registered office is Argonstrasse 7, 86153 Augsburg, Germany.

The Company's shares are in free float and are listed on the Open Market in the Prime Standard segment of Frankfurt stock exchange.

The purpose of the WashTec Group comprises the development, manufacture, sale and servicing of carwash products and washing chemicals, as well as leasing and all related services and financing solutions required in order to operate carwash equipment.

2. Basis of preparation of the consolidated financial statements

The interim condensed consolidated financial statements for the period January 1 to June 30, 2024 have been prepared in accordance with IAS 34 Interim Financial Reporting.

The interim condensed consolidated financial statements do not contain all explanations and disclosures required for annual financial statements and should be read in conjunction with the consolidated financial statements for the fiscal year ended December 31, 2023.

The accounting policies applied in the interim condensed consolidated financial statements correspond to those applied in the consolidated financial statements for the fiscal year ending December 31, 2023. Tax is calculated for interim financial statements by multiplying earnings with the tax rate that is expected to apply for the full year.

The interim condensed consolidated financial statements are presented in euros. Unless otherwise indicated, all figures are rounded to the nearest thousand (€k); this may result in rounding differences. The fiscal year is the calendar year.

Consolidated group

For the acquisition of Car Kleen New Zealand Limited in the prior year, WashTec New Zealand Limited made payments of €817k in the first half of this year. This means that the agreed purchase price has been paid in full after the contractual conditions have been fulfilled.

Effects of new financial reporting standards

New and amended financial reporting standards entered into force in the reporting period. The WashTec Group applied the following new and revised International Financial Reporting Standards (IFRS) and Interpretations in fiscal year 2024:

Standard/interpretation	Title	Mandatory application	EU endorsement	Material effects on the Group
IAS 1	Amendments to IAS 1 – Classification of Liabilities as Current or Non-Current	January 1, 2024	December 20, 2023	None
IAS 1	Amendments to IAS 1 – Non-current Liabilities with Covenants	January 1, 2024	December 20, 2023	None
IFRS 16	Amendments to IFRS 16 – Lease Liability in a Sale and Leaseback	January 1, 2024	November 21, 2023	None
IAS 7	Amendments to IAS 7 and IFRS 7 – Supplier Finance Agreements	January 1, 2024	May 16, 2024	None

Effects of new standards that have been issued by IASB and the IFRS Interpretations Committee and do not yet have to be applied in fiscal year 2024

The International Accounting Standards Board (IASB) and the IFRS Interpretations Committee have also issued additional standards, interpretations and amendments as listed below that did not yet have to be applied in fiscal year 2024 and/or have not yet been endorsed by the European Union.

The WashTec Group had not elected early application of these standards as of June 30, 2024. Initial application of the standards is planned when they are recognized and endorsed by the EU.

Standard/interpretation	Title	Mandatory application	EU endorsement	Material effects on the Group
IAS 21	Amendments to IAS 21 – Lack of Exchangeability	January 1, 2025	Open	None
IFRS 7/IFRS 9	Amendments to IFRS 7 and IFRS 9 – Classification and Measurement	January 1, 2026	Open	None
IFRS 18	Presentation and Disclosure in Financial Statements	January 1, 2027	Open	The standard will lead to changes in presentation in the consolidated income statement and the consolidated cash flow statement and to additional disclosures in the notes.
IFRS 19	Subsidiaries without Public Accountability – Disclosures	January 1, 2027	Open	None

3. Segment reporting

The identification of the segments and the choice of figures to present are based on the internal management and reporting system (management approach). Following the sale of the shares in the Chinese subsidiary in December 2023, and in connection with the strategy of focusing on the core regions of Europe and North America as described in the Annual Report 2023, management as the chief operating decision maker has also made changes to the WashTec Group's regional reporting structure. As a result of this, the Asia/Pacific region has been made part of the Europe region from fiscal year 2024. The Europe region has been renamed "Europe and other". The North America region retains its existing structure. Comparative information has also been prepared on the basis of the new structure.

By segments, H1 2024 in €k	Europe and other	North America	Consoli- dation	Group
Revenue	184,706	36,740	-1,282	220,165
of which with third parties	183,508	36,657	0	220,165
of which with other segments	1,199	83	-1,282	0
Earnings before interest and taxes (EBIT)	16,448	185	-2	16,632
EBIT margin in %	8.9	0.5	-	7.6
Financial income				334
Financial expenses				-1,542
Income taxes				-4,755
Net income				10,669

By segments, H1 2023 in €k	Europe and other*	North America	Consoli- dation*	Group
Revenue	189,688	48,529	-1,970	236,247
of which with third parties	187,819	48,428	0	236,247
of which with other segments	1,869	101	-1,970	0
Earnings before interest and taxes (EBIT)	14,067	1,306	4	15,378
EBIT margin in %	7.4	2.7	-	6.5
Financial income				278
Financial expenses				-1,668
Income taxes				-4,350
Net income				9,639

Disaggregation of revenue with customers by satisfaction of the performance obligation and recognition of revenue

H1 2024 in €k	Europe and other	North America	Consoli- dation	Group
Recognition at a point in time	183,848	36,018	-1,282	218,584
Recognition over time	858	722	0	1,581

H1 2023 in €k	Europe and other*	North America	Consoli- dation*	Group
Recognition at a point in time	189,216	47,775	-1,970	235,022
Recognition over time	472	754	0	1,225

*Comparative information prepared on the basis of the modified reporting structure applicable from January 1, 2024.

4. Other income and expenses

in €k	H1 2024	H1 2023
Other income	1,670	2,745
Change in loss allowances on trade receivables	125	-33
Other expenses	-2,019	-2,515
Total	-224	197

5. Equity

The subscribed capital of WashTec AG as of June 30, 2024 is €40,000k. It is divided into 13,976,970 no-par-value bearer shares and is fully paid up.

Due to purchases of treasury shares in 2012, 2013 and 2015, the average weighted number of issued and outstanding shares is 13,382,324 shares (prior year: 13,382,324 shares).

The Annual General Meeting of May 14, 2024 resolved, among other things, for the distributable profit of €30,073,713.43 shown in the Company's annual financial statements for fiscal year 2023 to be appropriated for payment of a dividend of €2.20 per eligible no-par value share, totaling €29,441,112.80, and for the remaining distributable profit of €632,600.63 to be carried forward. The dividend was paid on May 16, 2024.



6. Financial instruments

The table below shows the carrying amounts, measurement and fair values of relevant balance sheet items by measurement category.

in €k	IFRS 9 category	Carrying amount Jun 30, 2024	Measurement under IFRS 9		Measurement under IFRS 16	Fair value Jun 30, 2024**	IFRS 13 level	
			Amortized cost	At fair value through other comprehensive income				At fair value through profit or loss
Assets								
Non-current trade receivables	AC*	3,640	3,640	–	–	–	3,406	2
Other non-current financial assets	AC*	390	390	–	–	–	390	2
Non-current derivative financial assets	n/a	51	–	51	–	–	51	2
Current trade receivables	AC*	64,946	64,946	–	–	–	–	–
Other current financial assets	AC*	1,367	1,367	–	–	–	–	–
Cash and cash equivalents	AC*	19,296	19,296	–	–	–	–	–
Equity and liabilities								
Non-current interest-bearing loans	FLAC*	4,367	4,367	–	–	–	3,877	2
Non-current lease liabilities	n/a	11,043	–	–	–	11,043	–	–
Other non-current financial liabilities	FLAC*	42	42	–	–	–	42	2
Current interest-bearing loans	FLAC*	52,156	52,156	–	–	–	–	–
Current lease liabilities	n/a	8,152	–	–	–	8,152	–	–
Trade payables	FLAC*	21,708	21,708	–	–	–	–	–
Other current financial liabilities	FLAC*	21,622	21,622	–	–	–	–	–
Aggregated presentation by measurement category in accordance with IFRS 9								
Financial assets at amortized cost	AC*	89,639	89,639	–	–	–	3,406	–
Financial liabilities at amortized cost	FLAC*	99,895	99,895	–	–	–	3,919	–

*AC: financial assets at amortized cost; FLAC: financial liabilities at amortized cost

**For current financial instruments at amortized cost, the carrying amount at the reporting date is assumed to approximate fair value.

in €k	IFRS 9 category	Carrying amount Dec 31, 2023	Measurement under IFRS 9			Measurement under IFRS 16	Fair value Dec 31, 2023**	IFRS 13 level
			Amortized cost	At fair value through other comprehensive income	At fair value through profit or loss			
Assets								
Non-current trade receivables	AC*	4,206	4,206	–	–	–	4,113	2
Other non-current financial assets	AC*	201	201	–	–	–	201	2
Current trade receivables	AC*	68,193	68,193	–	–	–	–	–
Other current financial assets	AC*	1,643	1,643	–	–	–	–	–
Cash and cash equivalents	AC*	16,673	16,673	–	–	–	–	–
Equity and liabilities								
Non-current interest-bearing loans	FLAC*	5,204	5,204	–	–	–	5,104	2
Non-current lease liabilities	n/a	11,576	–	–	11,576	11,576	–	–
Other non-current financial liabilities	FLAC*	47	47	–	–	–	47	2
Non-current derivative financial liabilities	n/a	9	–	9	–	–	9	2
Interest-bearing loans	FLAC*	33,916	33,916	–	–	–	–	–
Current lease liabilities	n/a	7,863	–	–	7,863	7,863	–	–
Trade payables	FLAC*	23,951	23,951	–	–	–	–	–
Other current financial liabilities	FLAC*	19,117	19,117	–	–	–	–	–
Aggregated presentation by measurement category in accordance with IFRS 9								
Financial assets at amortized cost	AC*	90,915	90,915	–	–	–	4,113	–
Financial liabilities at amortized cost	FLAC*	82,234	82,234	–	–	–	5,150	–

*AC: financial assets at amortized cost; FLAC: financial liabilities at amortized cost

**For current financial instruments at amortized cost, the carrying amount at the reporting date is assumed to approximate fair value.

Due to their short terms, the fair values of current trade receivables, trade payables and cash and cash equivalents as well as other financial assets, other financial liabilities and interest-bearing loans generally match their carrying amounts. The fair value of non-current trade receivables and lease liabilities on initial recognition is determined by discounting the expected future cash flows at current market interest rates. Derivative financial assets

(prior year: derivative financial liabilities) in Level 2 include interest rate swaps, which are measured at the fair value of the estimated future cash flows based on observable yield curves. The fair value of long-term interest-bearing loans is based on the discounted cash flows using the current market interest rate for such loans.

7. Interest-bearing loans

The WashTec Group's financing is based on bilateral agreements with various banks. These agreements are generally entered into for a term of 24 months and are renewed on a regular basis. As of December 31, 2023, these loan commitments had a remaining term of nine months. At the time of preparing the interim financial statements, the extensions of the credit lines had been contractually agreed for a period of 21 months.

8. Composition of cash funds

For the purposes of the consolidated cash flow statement, cash funds comprise the following:

in €k	Jun 30, 2024	Dec 31, 2023
Cash and cash equivalents	19,296	16,673
Overdrafts	-51,035	-32,287
Cash funds	-31,739	-15,614

9. Contingent liabilities and other financial obligations

There was no material change in contingent liabilities and other financial obligations relative to December 31, 2023.

10. Related party disclosures

Contracts in place with the members of the Management Board and Supervisory Board provide for share-based compensation. The Management Board share-based compensation has a term from January 1, 2024 to December 31, 2026. The amount paid out depends in each case on target attainment for certain targets. An amount of €520k was recognized

as expense for long-term share-based payment for fiscal years 2024 to 2026. A total of €472k was recognized in other liabilities and €48k directly in equity for the future disbursement of long-term share-based payment for the members of the Management Board active as of June 30, 2024.

Management Board and Supervisory Board shareholdings developed as follows:

Shares held by the Management Board (units)	Jun 30, 2024	Dec 31, 2023
Michael Drolshagen (since May, 1 2024)	6,230	n/a
Sebastian Kutz (since March 1, 2023)	6,000	4,750
Andreas Pabst	4,000	3,500
Dr. Ralf Koeppel (until February 29, 2024)	n/a	4,400

Shares held by the Supervisory Board (units)	Jun 30, 2024	Dec 31, 2023
Ulrich Bellgardt	40,000	31,000
Dr. Hans-Friedrich Liebler	5,500	5,500
Heinrich von Portatius	0	0
Dr. Alexander Selent	2,000	2,000
Peter Wiedemann	2,750	2,000
Dr. Günter Blaschke (until December 31, 2023)	n/a	52,060

There were no material related party transactions within the meaning of IAS 24 during the reporting period.

11. Events after the balance sheet date

There were no significant events after the balance sheet date.

Responsibility statement

»To the best of our knowledge, and in accordance with the applicable reporting principles for half-year financial reporting, the interim condensed consolidated financial statements give a true and fair view of the assets, liabilities, financial position and profit or loss of the Group, and the interim Group management report includes a fair review of the development and performance of the business and the position of the Group, together with a description of the material opportunities and risks associated with the expected development of the Group for the remaining months of the fiscal year.«

Augsburg, July 27, 2024

Michael Drolshagen
CEO/CTO, Chairman of the
Management Board

Sebastian Kutz
CSO, Member of the
Management Board

Andreas Pabst
CFO, Member of the
Management Board



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Financial Calendar

Nov 6, 2024 Quarterly statement Q1-3 2024